

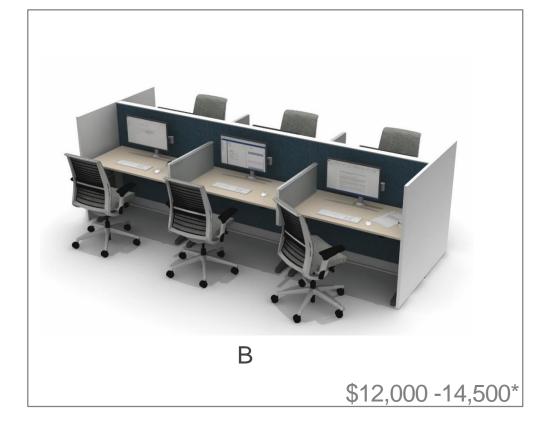


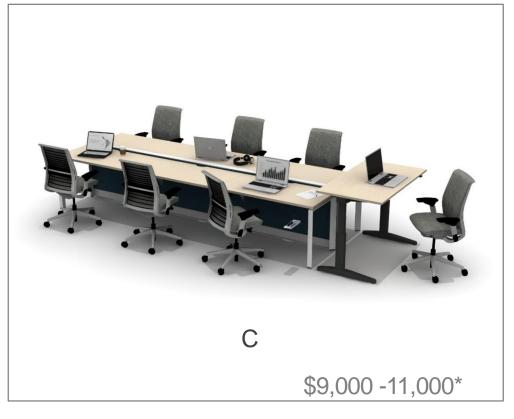
# Benching

### Benching: 4'-0" wide

Individual workspace.









\*Pricing includes tax, labor and install with a range to account for finish selection

## Workstation

**WS 01** 

Individual workspace.



Individual workspace.



**Workstation:** 8'-0" x 8'-0"

Individual workspace.









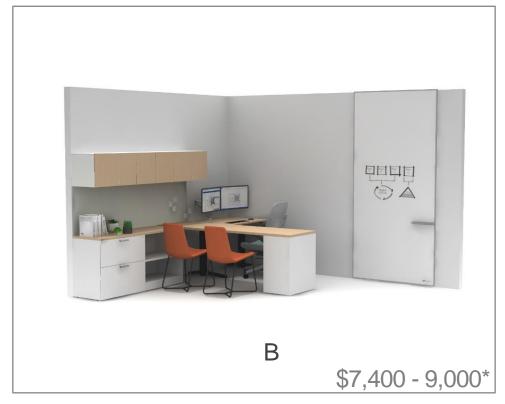
A B

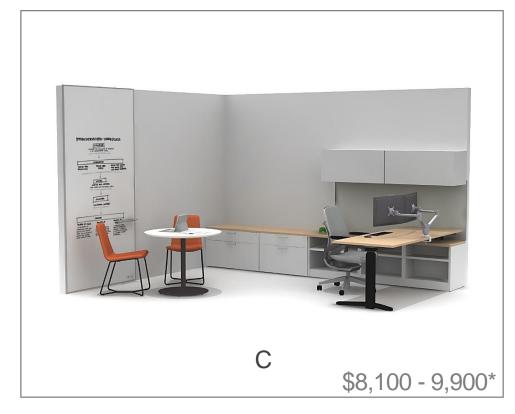
## **Private Office**

**Private Office:** 10'-0" x 12'-0"

**PO 01** Individual workspace.





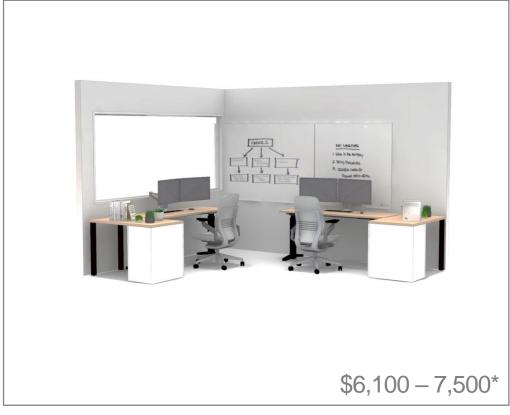


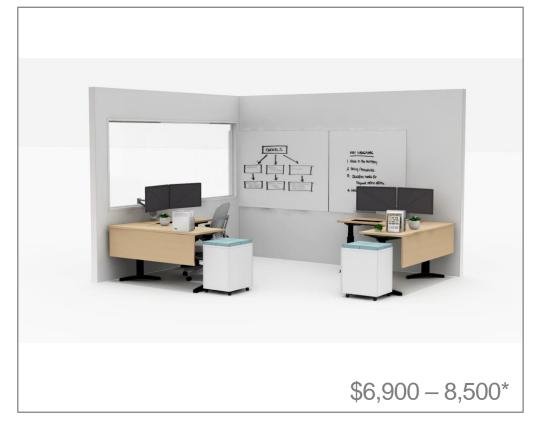
**Private Office:** 10'-0" x 12'-0"

PO 04

Shared workspace.



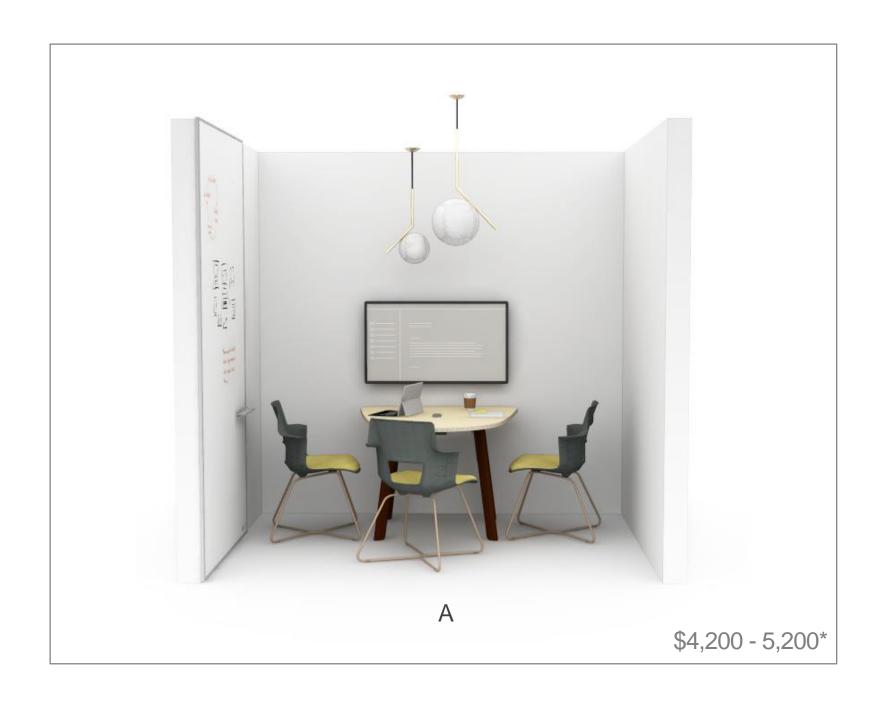


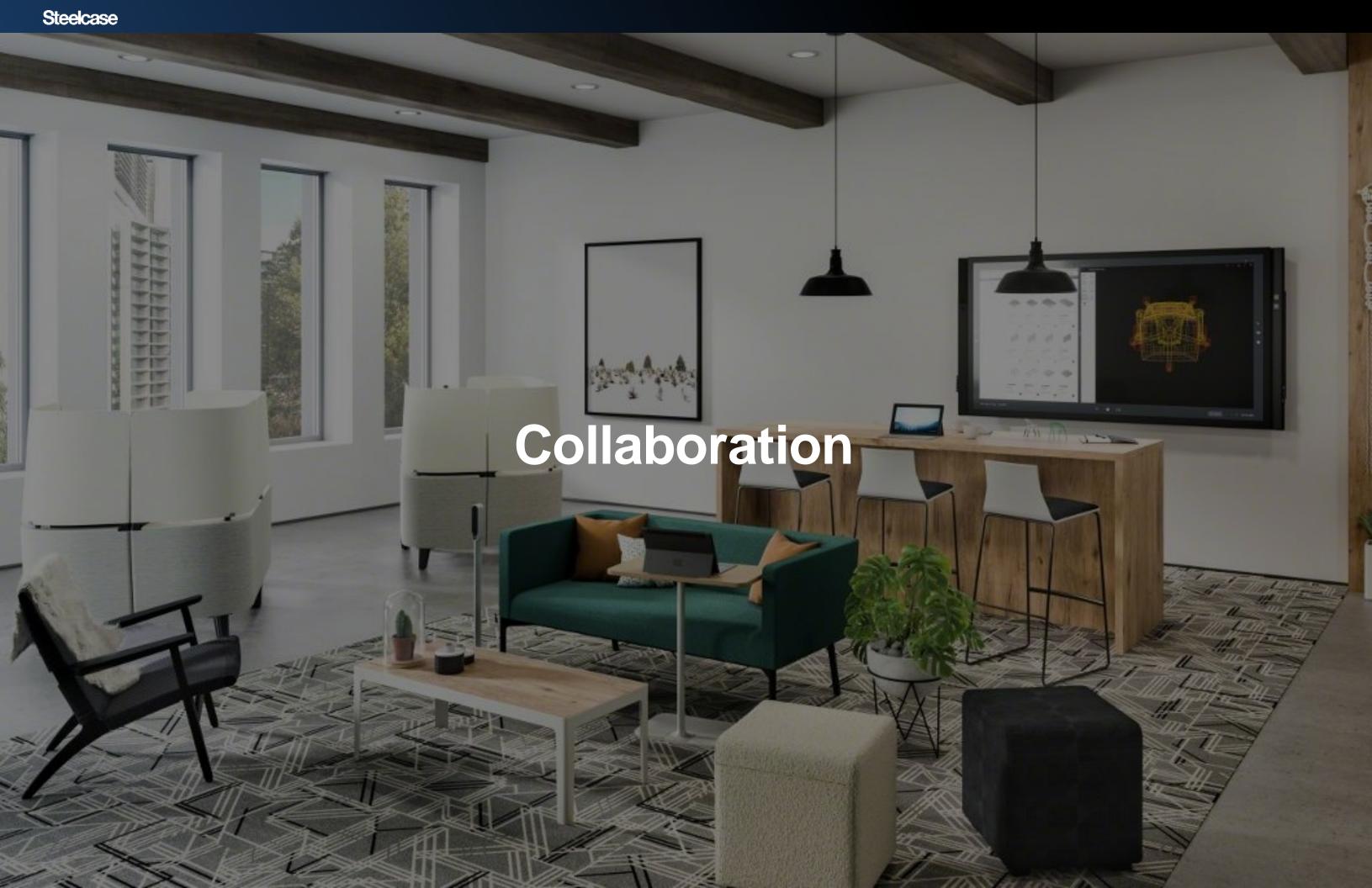


A B

# **Huddle Space**

Impromptu space for two to three individuals.





# **Open Collaboration**

Space to accommodate approximately 6-8 users

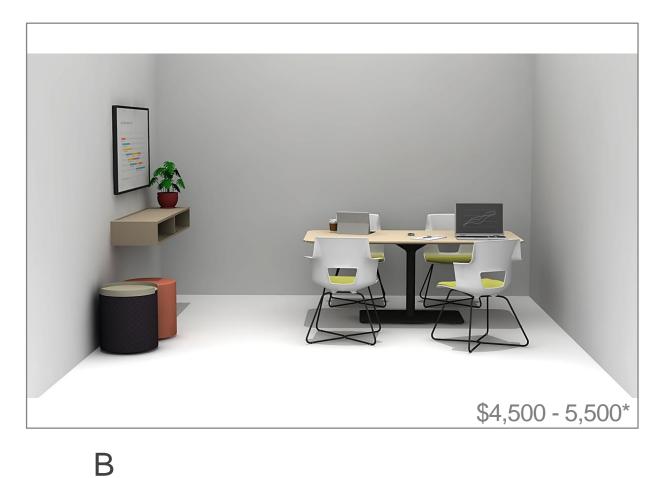


## **Small Conference**

Space to accommodate approximately 4 users



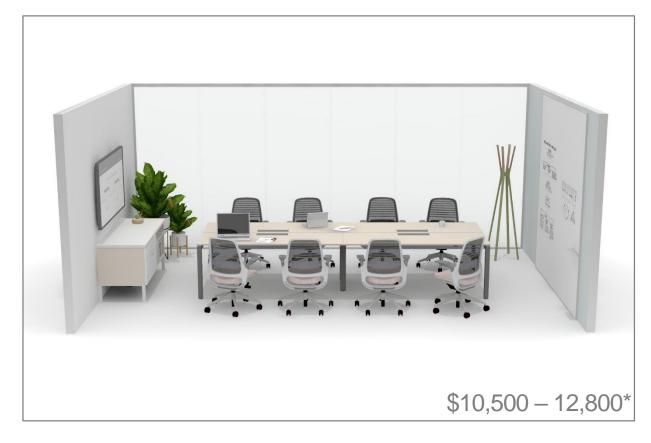




## **Medium Conference**

#### **Medium Conference**

Space to accommodate approximately 6-12 users



A. Boardroom



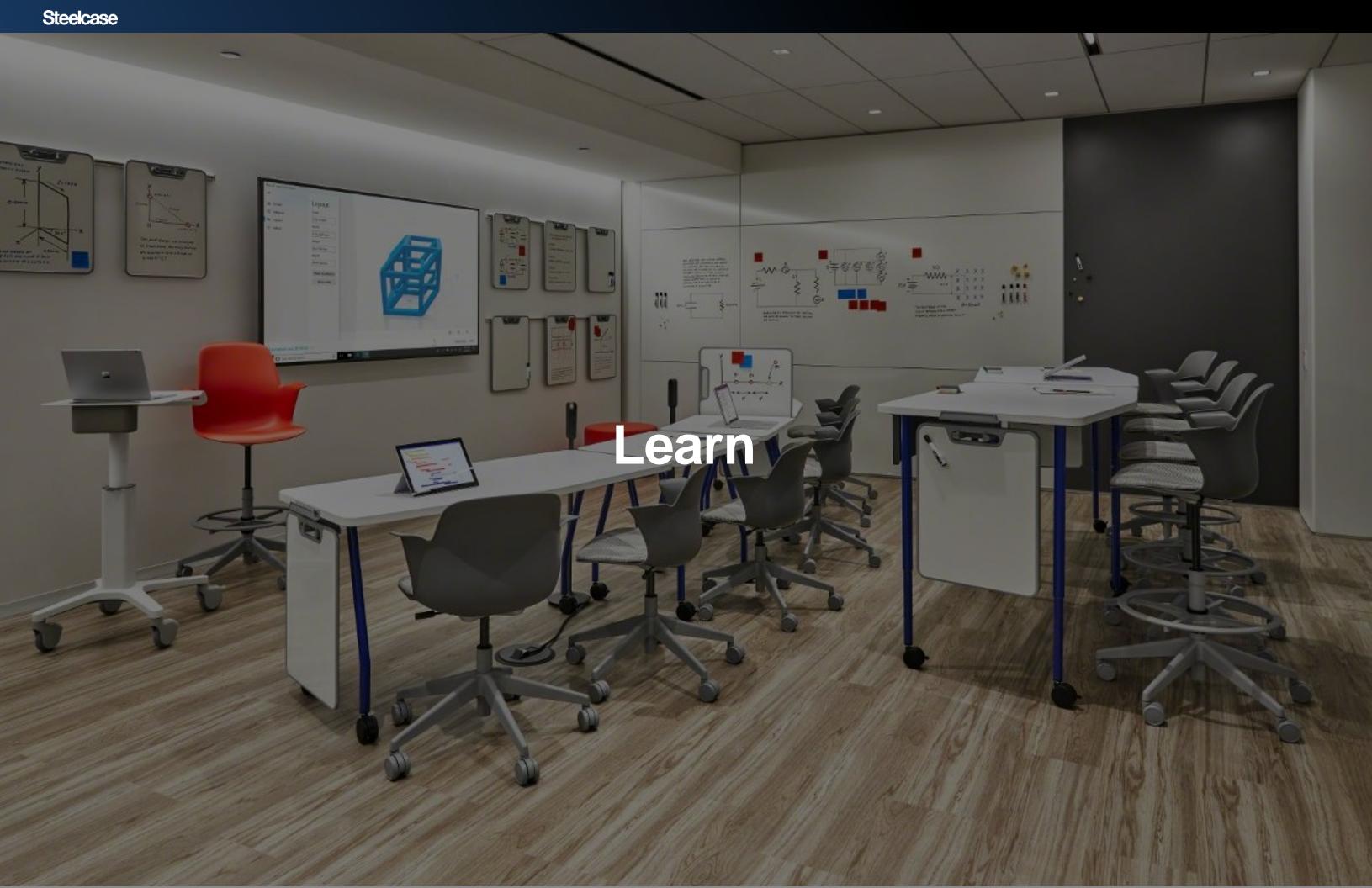
B. Flexible Conference

\$8,600 - 10,600\*

180-360 SF

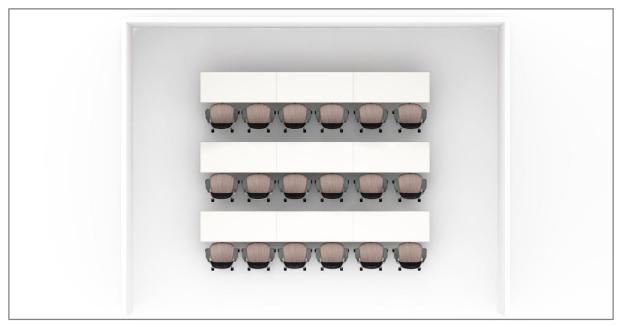
<sup>\*</sup>Whiteboards excluded in pricing

<sup>\*</sup>Pricing includes tax, labor and install with a range to account for finish selection

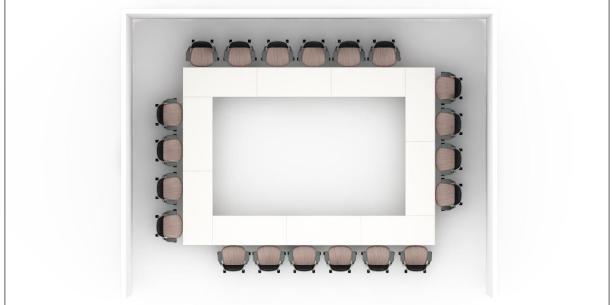


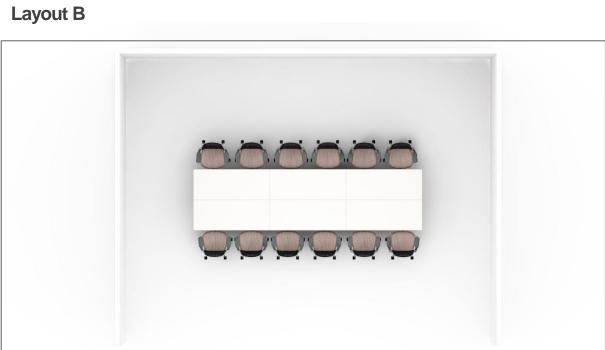
#### Large Conference & Multipurpose Room

Meeting Spaces with tables and chairs on casters for quick space reconfiguration



Layout A





Layout C

Layout D

#### Large Conference & Multipurpose Room

**TB01** 

A la Carte. Individual Flip Top Tables.



A. Steelcase Akira (Nesting)



C. Steelcase Verb Table, Flip-top



B. Coalesse Train (Nesting)



D. Steelcase Groupwork Table, T-Leg Flip Top

\*Pricing includes tax, labor and install with a range to account for finish selection

### Large Conference & Multipurpose Room

A la Carte. Individual Chairs.

**CH01** 



A. Steelcase Shortcut



D. Steelcase Node Chair, X Base



B. Steelcase Qivi (Stacking)



E. Steelcase Kart Chair



C. Steelcase Max Stacker III (Stacking)



F. AMQ Bixby Chair

### A la Carte. Individual or Shared Storage.

More options available



A. Steelcase Soto Caddy



B. Steelcase TS Mobile Pedestal



C Steelcase TS Slim Mobile Pedestal



D. Steelcase TS Mobile File Center



E. Steelcase TS Cubby



F. Steelcase Universal Bookcase



G. Steelcase Universal 3 H Lateral File



H. Steelcase Universal 2 H Lateral File

#### A la Carte. Individual Storage.

More options available



A. Steelcase Currency Bookcase



**B. Steelcase** Universal Side Access Tower



**C. Steelcase** Universal Dual Access Tower



D. Steelcase Universal Bookcase



**E. Steelcase** Universal Wardrobe



F. Steelcase Universal 1.5 H Credenza



G. West Elm Work Greenpoint Lateral File



**H. West Elm Work** Greenpoint Shelving with Storage



### **Ergonomic Task Seating**



### **Conference Seating**



#### WHY bkm + Steelcase?

#### **DEDICATED UCR TEAM**



Bryan Justus
Director of Sales –Education
biustus@bkmsd.com

Bryan provides team leadership and guidance for the UC Team and focuses on the education market. He helps to streamline processes and manage team performance to achieve company goals.



Mike Wytrykus Account Manager & UCR Team Leader mwytrykus@bkmsd.com

Mike leads the team dedicated to the management of UCR. Mike acts as the liaison communicating details between your team, the bkm team, and Steelcase.



Leonard Elias Account Manager lelias@bkmsd.com

Leonard provides support to the account management team for any projects or day-to-day service that is needed. He works with Mike and the rest of the UCR team to ensure our clients' needs are met.



Paul Stanzione AV Director pstanzione@bkmsd.com

Paul leads business development for the bkm audio visual division. He serves as the main point of contact for your team and coordinates efforts between the bkm team, your team, and the manufacturer's.



Elizabeth Seiferth Steelcase Business Manager eseifert@steelcase.com

Liz is responsible for proactively providing resources in the area of knowledge, products and services to support the requirements for each project. She maintains manufacturer relationships with the client team and resolves any related issues.



Carol Hawks
Steelcase Education Consultant
chawks@steelcase.com

Carol is responsible for proactively providing resources in the area of product knowledge and services to support the requirements for each project. She provides a high level of experience and customer service resulting in the ultimate project outcomes.



Cyndi Goralewski Design Team Lead cgoralewski@bkmsd.com

Cyndi provides an unparalleled level of detail to blend creativity, programming, and design intent to transform standard office furniture into a dynamic workplace environment.



Shawn Gutierrez Designer sgutierrez@bkmsd.com

Shawn supports the UC design team in production and creating renderings and other design related deliverables for any needed projects and day-to-day requests.



Dalton Ramey Account Coordinator dramey@bkmsd.com

Dalton manages the order fulfillment process, working with manufacturers and tracking acknowledgements. He works with the Project Manager to accommodate any requested schedule changes.



Derek Dalla Betta Scheduler ddallabetta@bkmsd.com

Derek schedules your project for installation and communicates all details with the bkm field team members to ensure success. He works with Tim and Mayra to coordinate any schedule changes.



Tim Jones Project Manager tjones@bkmsd.com

Tim is responsible for the coordination and completion of all logistical activities for UC projects. He is the communication hub for the customer, other trades, field foreman, designers and account managers.

#### bkm UC PROCESS

#### 10 STEPS

We realize that not only every customer, but every project will require a specific implementation plan. This process shown outlines a typical UC project from start to order.

Once the order is placed we assign a dedicated project manager to every project. The project manager in conjunction with our Chief Operating Officer works closely with your team, the furniture manufacturers and all other trades to establish the best process, communication strategy and schedule to ensure all milestones of the project are met and that the bkm schedule fits in seamlessly with the entire project team.

STEP 1

SITE VISIT

Site visit with client to review all details of the project.

**PROJECT CHECKLIST** 

Details are entered into project checklist and submitted to a designer.

STEP 2



**DESIGN** 

Designer creates a full design drawing which includes a floor plan with suggested furniture layouts and products.

STEP 4 STEP 3



**CUSTOMER FEEDBACK** 

Account Manager shares proposed design with customer for review and feedback. Changes are noted and sent back to designer.

STEP 5



DESIGN **REVISIONS** 

Designer adjusts for all changes requested by customer and presents a revised plan.

STEP 6



CUSTOMER FEEDBACK/ **UCR APPROVAL** 

(This process can be repeated multiple times. The first two design revisions are complimentary for UC customers. Each revision thereafter will be billed at a cost of \$72.50/hour)

Client is presented with

and approves final design and layout package. design and If your project includes system furniture installation, building a second additions, alterations. designer to modular walls, electrical or mechanical alterations a building permit and plan that the check is mandated by the necessary state of California and required by UCR. Permit included for application cannot be accuracy. processed without required

STEP 7



**FINAL DESIGN** 

Designer moves forward with final creates bill of materials which is then submitted to double check all work and confirm components are

STEP 8



CREATE QUOTE

Once complete, the final bill of materials is sent to an Account Coordinator who process's the parts and as a result, a quote is created.

STEP 9



**QUOTE APPROVAL** 

Account Coordinator presents final quote to Account Manager and client for final approval.



**STEP** 

CLIENT/ **UCR APPROVAL** 

If approved, quote is converted into an order and published. The product will be ordered after the PO has been issued by Procurement and received by bkm.

> Campus Building Permit and Plan Check:

For UCR furniture and equipment purchases, a copy of the issued permit shall be provided to UCR procurement prior to PO Issuance. All PO's received by bkm will be vetted then approved by UCR procurement prior to issuing PO to bkm for product to be ordered.

Apply for permit: https://goo.al/sBeSwV

work.

responsibility of the

department requesting

plans provided by bkm.

up to 7 business days.

Please note: UCR Permit

approval process can take

Please plan accordingly to

account for overall timeline

as permit submittal is the

## Steelcase